



A. G. "PETE" HINOJOSA, CBPA

**PUBLISHED AUTHOR, MASTER TRAINER
LEADERSHIP EXPERT, ENTREPRENEUR**

PETE'S STORY

Pete's is a fourth generation professional educator, and members of his family have taught in the State of Texas consecutively for over 100 years. (See his story on at his webpage www.petehinojosa.com - 100 Year Legacy) He quickly learned to see his role not just as a science teacher, but more as a mentor who wanted his students to learn about leadership, character, and setting goals for their future. The love of his students and the passion he learned about positive attitude from his father, propelled him to create a Leadership Camp for Youth in 1997 he still operates today.

Pete travels internationally as a keynote speaker and leadership expert for countless companies, including start-ups through Fortune 500. Pete is the Director of Sales Leadership Development at Insperty, a multi-billion dollar company where he develops and delivers leadership training to all sales managers throughout 65 offices in North America. He received his Degree in Biology and Composite Science in Education from the University of Texas. He is a published author and is a *Master Trainer* and subject matter expert in DISC the Model of Human Behavior.

Topic: Bringing Your Strengths to the Table – Leaving Your Struggles at the Door

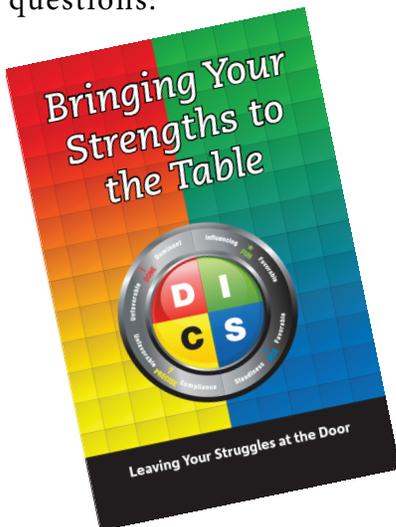
Do you have a go to move? If a little of you is good, then shouldn't a lot of you be better? Throughout this interactive and insightful presentation, participants will learn how *personal strengths* they naturally bring to any environment can turn into their *greatest source of struggles*.

In order to understand how your strengths turn into struggles; you need the answers to these questions:

- How do our expectations create conflict?
- Where does communication break down?
- Which fears energize the problem and how do we solve it?

Participants will walk away with:

- How to increase productivity and decrease conflict*
- Communication insights that create understanding and clarity*
- A discovery of their top strengths they bring to any task or relationship.*
- How those strengths can ultimately be seen as struggles by others.*
- Four unique insights that elevate their strengths and limit their struggles.*



You will not regret the time you spend learning how to bring your strengths to the table while leaving your struggles at the door.

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**Training will change your day. Leadership Development will change your life!
-A.G. "Pete" Hinojosa, CBPA**